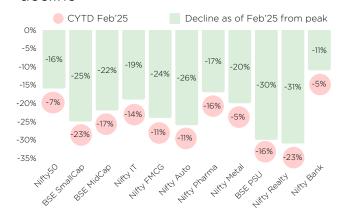
MARCH, 2025

TOP DOWN & BOTTOM UP

BSE Mcap: ₹384.6 tn | Composite PMI: 58.8 | GST Collection: ₹1.8 tn | Forex Reserves: \$639 bn

THE SIGNS OF SLOWDOWN

Nifty50 endures longest weekly losing run in 30 yrs with 5th consecutive monthly decline

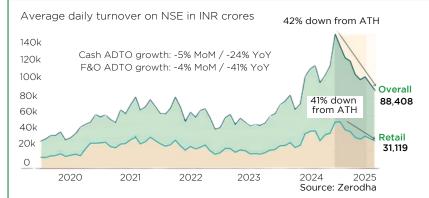




- This market downturn has wiped over ₹90 tn off the total market capitalisation of BSE-listed firms, reducing it to ₹384 tn
- Nifty 50 has been among the worst-performing major equity benchmarks globally in this period (CYTD Feb'25), shedding 15.6%
- 1,000 actively traded stocks have plunged 50-92% from their 52-week highs
- Newly listed stocks from 2024 are down an average of 37% from their peaks, with nearly half already trading below issue price

Capital Markets





Cash market average daily turnover dips below ₹1 tn in Feb 2025, lowest since Nov-2023

ADTO in F&O has extended its decline to hit a two-year low at 185.4 tn, its lowest level since Dec-22

"Across brokers, there's a more than 30% drop in activity....if this continues, the govt will not make even ₹400 bn in STT in FY26, atleast 50% below the ₹800 bn estimate" - Nithin Kamath, Zerodha

Capital Expenditure



- ▲ Tata Steel may pause future expansion plans due to weak steel prices and rising Chinese imports
- ▲ Samvardhana Motherson reduces its FY25 capex from ₹50 bn to ₹45 bn due to weak demand and delayed capacity addition in international markets Follows similar capex cuts by JSL, Airtel and Britannia

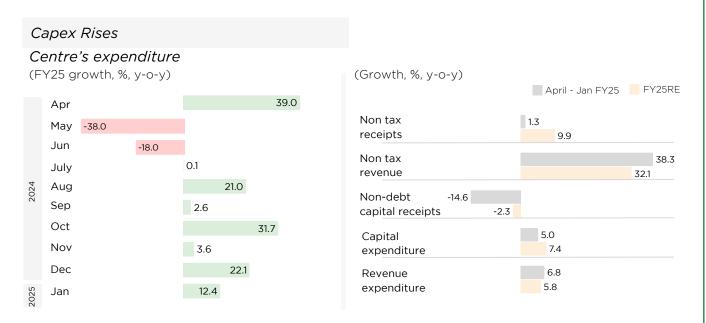
Government



A Govt faces uphill task in meeting capex estimates in FY25

Needs to spend over ₹2.6 tn during Feb and March to meet lower revised capex estimate of ₹10.2 tn for FY25

▲ Corporate tax collections have contracted marginally by 0.6% YoY in April-Jan FY25 while net tax revenues rose by 1.3% vs estimate of 9.9%



- ▲ Coal India's Feb-25 production has decreased by 0.9% YoY and offtake decreased by 4.9% YoY
- ▲ Government halts new PLI schemes as existing ones yield limited results Only 113 bn (6%) of 1.95 tn incentives has been disbursed till Sep 2024
- A PSUs have activated only 251 out of 4,523 planned EV charging stations
- ▲ Bullet train project faces fresh delays, with just 49% work done due to design, procurement, and supply hurdles from Japan

Initially planned for 2023, then 2026, project is now expected to start partial operations by 2030

- ▲ IAF Chief criticizes HAL for delays in Tejas Mk1A delivery, citing lack of urgency HAL assures production of 11 planes by year end
- ▲ EPC companies raise concern over longer payment cycles for water projects
- ▲ Cargo growth at major ports slowed in 10MFY25

 Govt-owned major ports have seen a growth of just 3% in 10MFY25, dragged down by a 19% drop in iron ore cargo and falling crude oil consignments

Real Estate



- ▲ Real estate project registrations declined to 19,760 in 2024 from 22,143 in 2023 and 25,230 in 2022
- A Prestige has warned of a inventory buildup in the luxury housing segment, particularly in the above ₹40 mn category

MARCH, 2025

Banking



Overall, bank credit growth (excl. food credit) moderated to 11.4% in Jan-25, down sharply from 20.4% a year earlier

- Retail credit growth decelerated to 11.8% in Jan 2025—the slowest pace since March 2021—compared with 28.6% in Jan 2024
- Growth in credit card outstanding fell to a 35-month low of 13%, while other personal loans saw an 8.7% increase
- Advances against gold jewellery surging 76.9% YoY in Jan-25
- Segments such as housing, vehicle, and education loans experienced a significant slowdown
- Certain industrial sectors saw contraction in credit growth, including ports (-23.8%), telecommunications (-9.3%), and fertilisers (-8%)

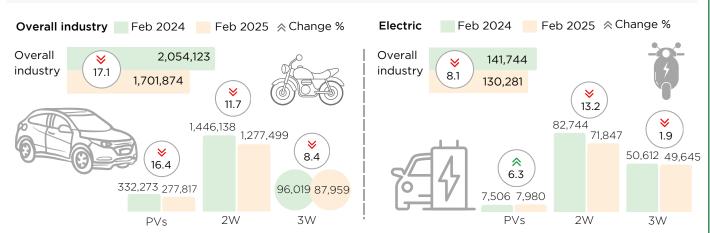


Automobile



- ▲ SIAM reached a consensus that PV sales could inch up 0.07% in FY25 and major carmakers could grow only marginally by 1-2% in FY26
- ▲ As per FADA, dealers reported weak market sentiment in entry level segments. Inventory levels remain elevated at 50-52 days

Weakening Demand



PVs: Passenger vehicle, 2W: 2-wheeler, 3W: 3-wheeler

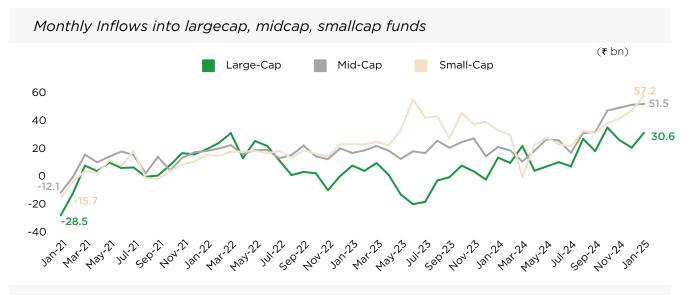
Consumption



- ▲ Large FMCG firms grew 6.9% in value and 4.4% in volume, lagging behind smaller players
 - Inflation and urban slowdown led consumers to switch to cheaper options from regional brands
- ▲ Colgate-Palmolive CEO highlights intense discounting in India's consumer goods market, driven by sluggish urban demand
- A Britannia plans to pause capex next fiscal due to slow urban demand after spending ₹11.4 bn in FY23 and ₹4.1 bn in FY24
- ▲ Britannia raises prices by 2%, targeting 4.5% by fiscal-end, while Dabur & Nestle plan selective price hikes
- ▲ January fuel demand was its lowest since Oct, down more than 1% from Dec. Diesel consumption fell nearly 4% MoM

MARCH, 2025

CAPITAL MARKET UPDATE



- ▲ Small-cap mutual funds hit record allocation in micro-cap stocks, allocation climbing to 31% in Jan-25 from 25% in Jan-24
- ▲ FPIs withdraw ₹346 bn from equities in Feb, total outflow hits ₹1.1 tn in 2025

Monthly FII Inflows/ Outflows in Indian stocks & bonds (in bn)				
October	-964			
November	-214			
December	259			
January	-772			
February	-243			
Total Outflow since Oct 2024	-1,934			



Source: RBI & NSDL

- ▲ CDSL registers 150 mn demat accounts in 2024, 2.5x growth from 60 mn in 2022
- ▲ MSCI removes Adani Green Energy and adds Hyundai Motors India in its Global Standard Index

Hyundai Motors India's IPO in Oct 2024 was largest IPO in Indian markets history, raising ₹279 bn

- ▲ ICICI Prudential Asset Management plans IPO with Prudential Plc selling 10-15% stake for up to ₹100 bn
- After months of continuous selling by promoters, Feb-25 saw notable insider buying transactions

 (Size in ₹ mn)



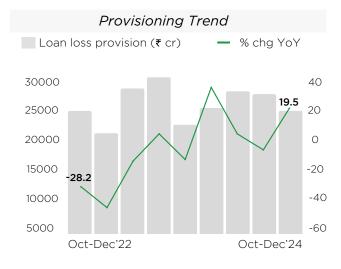
BANKING UPDATE

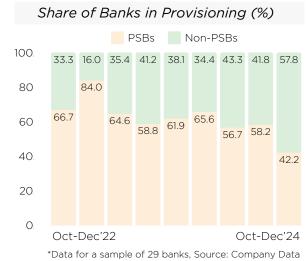
- ▲ The daily average liquidity deficit in February was ₹1.66 lakh crore
- ▲ RBI's net short positions in the forward book hit record high of \$77.5 bn as of Jan 31 Further, RBI has announced Fx swaps of 25bn USD in Feb & Mar-25
- A RBI conducts OMO, VRR & FX Swaps to address system liquidity & stabilize INR

Durable Liquidity Injection by RBI							
Operation Type	Notified Amount (In Cr)	Bids Received (In Cr)	Maturing/Reversing Date				
OMO*	20,000	1,20,626	-				
ОМО	40,000	1,81,116	-				
ОМО	40,000	1,87,503	-				
56 day VRR [^]	50,000	1,08,702	Apr 4, 2025				
49 day VRR	75,000	99,692	Apr 4, 2025				
FX Swap	\$5 bn	\$25.59 bn	Aug 4, 2025				
FX swap	\$10 bn	\$16.23 bn	Mar 6, 2028				
OMOs in Jan (on screen)	59,000						
ОМО	100,000	NA	Mar 12 & Mar 18, 2025				
FX swap (3 years)	\$10 bn	NA	Mar 24, 2025				

OMO*=Open Market Operations, VRR^= Variable Rate Repo

- ▲ In a significant policy reversal, RBI restores risk weights on NBFC loans from 125% to as low as 75% for certain microfinance loans
- Microfinance sector NPAs hit record of ₹500 bn at the end of December last year, reaching a 13% ratio of gross loans
 Microfinance loan book shrinks 3.5% to ₹3.85 tn in December quarter
- ▲ In Dec quarter, NPA provisions for 29 banks rose by 20% YoY, reaching ₹233 bn Driven by sharp increase in provisioning by private sector banks, particularly for retail loan category, including unsecured loans





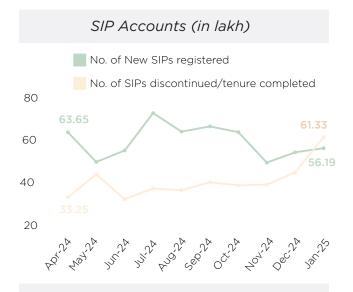
▲ Issuances of Certificate of Deposits by banks jumped about 44% YoY to ₹9.57 tn during Apr-24 to Feb-25 (up to Feb 7)

Surge comes as banks struggle to attract deposits amid competition from higheryielding alternatives like MFs & bonds

INDIA UPDATE

- A Net direct tax collection grew 14.7% YoY to ₹17.78 tn, driven by 21% growth in personal income tax and 6% growth in corporate tax (Until Feb 10)
- ▲ India's Q3 GDP growth quickens to 6.2%, FY25 output still seen at 4-year low
 - Growth in last quarter was driven by rural consumption
- ▲ India's trade deficit widened to \$23 bn in January, up from \$16.6 bn YoY
- At ₹11.7 tn, fiscal deficit in April-Jan touches 74.5% of annual estimates
- ▲ Out of total SIP registrations in 2023 only 52% remained active by the end of 2024; thus translating to a 48% closure rate within 2 years of registration
- ▲ SIP stoppage ratio surged to 109% in Jan, indicating a significant increase in SIP cancellations compared to new registrations

SIP closures were higher by 514,000 than new registrations in Jan



▲ Oxfam report highlighted that the poorest 50% population contribute 64% of total GST revenue while earning just 13% of national income Hinted at people getting back freebies from their own contribution to GST

- ▲ Delhi Govt announces no fuel for vehicles older than 15 years after March 31
- ▲ India's palm oil imports in Jan-25 were lowest in nearly 14 years, a 45% decrease from Dec-24

 Palm oil imports are expected to hit a five-year low in 2024/25 due to negative refining margins and a shift towards more competitively priced oils like soy oil
- ▲ FinMin grants Indian Railways a twoyear moratorium on ₹794 bn loan repayment
- ▲ Retailers reported a 5% YoY growth in Jan 2025 led by food & grocery at 13%, QSR and CDIT grew by 6%

Indian quick commerce firms' monthly cash burn hits ₹13-₹15 bn



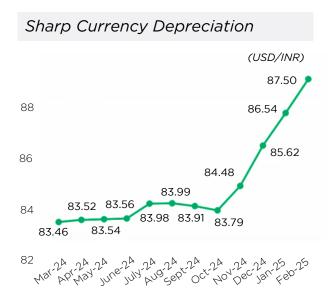
- ▲ Telangana hikes beer price by 15% UBL received ₹1.3 bn in pending dues over 40 days
- ▲ India's spirits market growth halved to 2.2% in 2024 due to higher taxes and inflation
- ▲ India's sugar production dropped 12% to 19.7 mn tonnes
- ▲ Coffee prices hit 50-year high as climate change drives costs up Global prices more than double in a vear
- ▲ Gold ETFs recorded net inflows \$435mn in Jan-25, significantly higher than the average inflows of US\$112mn over the previous 12 months
- ▲ Indian pharmaceutical market (IPM) grew by 7.5% in Feb-25

FEBRUARY, 2025 A E Q UITAS

INDIA UPDATE

▲ Indian rupee hits record low in Feb 2025, closes at 87.5 per US Dollar. In past 5 months, INR has depreciated more than 4% against dollar

Rupee depreciation continues amid escalating US Trade tariffs, foreign outflows, RBI's forward dollar position and economic growth concerns



▲ India's manufacturing PMI falls to 14month low of 56.3 in February

BMC Budget Highlights

- BMC's FY25-26 budget estimate is ₹744.3 bn, up 14% from last FY
- Property tax collection is projected at ₹52 bn, with ₹225.7 bn outstanding as of March 2024
- State government owes ₹97.5 bn, including ₹65.8 bn for education grants
- Coastal Road Project, sewage treatment, and roads receive ₹55.2 bn, ₹55.4 bn, and ₹51 bn, respectively
- BMC to introduce solid waste management user charges to boost waste management revenue

Deals & Acquisitions



- ▲ KKR acquires a 54% stake in cancer care chain HCG from CVC Capital Partners for ₹35 bn
- A Bain Capital is set to acquire a controlling stake in Manappuram Finance
- A Epsilon to sell 24.9% stake in EPL to Indorama for ₹19 bn
- ▲ Torrent Investments to acquire 67% stake in Gujarat Titans for ₹50 bn
- ▲ 360 ONE Asset to acquire a 15% stake in Bharti AXA Life Insurance
- ▲ Blackstone-backed Nexus Select Trust acquires Vega City mall in Bengaluru for ₹9 bn
- ▲ Airtel confirm talks with Tata Group to merge their DTH segments

India's DTH industry struggles to retain its subscriber base, with a decline in revenue as consumer shift to flexible digital content



- ▲ PE firms Blackstone, Brookfield & Warburg Pincus are in talks to acquire a majority stake in Gland Pharma from China's Shanghai Fosun Pharmaceutical Co at \$3 bn valuation
- Akzo Nobel to sell its powder coatings business and R&D Centre for ₹21.4 bn to its parent company

Akzo to acquire IP rights for its decorative paints business in India, Bangladesh, Bhutan, and Nepal for ₹11.5 bn from parent co.

COMPANY UPDATE

Insurance & Bank

- RBI lifts restrictions on Kotak Mahindra Bank, allowing resumption of digital onboarding of new customers and issuance of credit cards
- LIC lost ₹1.45 tn in equity value in two months, with its portfolio dropping from ₹14.9 tn in Dec 2024 to ₹13.4 tn by Feb 2025

IRDAI allows insurers to invest in equity derivatives to hedge the volatility in equity markets

Oil & Gas

- ONGC NTPC Green to acquire Ayana Renewable Power for ₹195 bn ONGC aims 10 GW renewable energy portfolio by 2030
- IOCL signs 14-year & BPCL signs 5-year LNG supply deal with ADNOC for 1.2 mtpa & 0.45 mtpa respectively
- Following a favorable order from Delhi HC in gas migration dispute, Govt. has raised demand of \$2.8 bn on Reliance & its partners
- India launched its largest oil and gas bid round, 25 blocks on offer covering 1.91 lakh sqkm

Auto

• TVS Motor to invest ₹20 bn to set up GCC centre in Karnataka

Pharma

 Dr Reddy's subsidiary partners with Shanghai Henlius on development of a cancer drug

To pay \$131.6 mn for drug development

Power

 Shakti Pumps partners with ReNew Photovoltaic for ₹13 bn DCR solar module supply

Real Estate

- Mahindra Lifespaces partners with Livingstone Infra for a ₹16.5 bn GDV redevelopment project in Mumbai; also secures another project for ₹9.5 bn GDV
- Arkade Developers secures 6.5-acres in Dahisar, Mumbai for ₹17 bn GDV & a ₹7.4 bn GDV in Malad, Mumbai for residential redevelopment project
- Arvind Smartspaces Ltd has signed a 150-acre residential project in Ahmedabad with a ₹6 bn top-line potential
- WeWork India parent companies Embassy Buildcon & WeWork Inc to divest 25% stake in WeWork India via IPO





CAPEX UPDATE

▲ UltraTech Cement to enter wires and cables business, with an initial capex of ₹18 bn to be spent over two years

- A Reliance Consumer Products opens new Campa bottling plant in Guwahati spanning over 6 lakh sq. ft., boosting Northeast presence
- ▲ Sajjan Jindal family to dilute 14% stake in JSW Infrastructure to fund ₹390 bn capex Focus of capex on port expansions and logistics
- ▲ Maersk plans to invest \$5 bn in Indian ports and landside infrastructure

 Maersk to also repair sizeable number of ships and source methanol from India
- ▲ Dalmia Bharat to invest ₹35 bn in Maharashtra, Karnataka to expand cement capacity
- ▲ Volvo Group to invest ₹14 bn to establish its fourth global manufacturing hub in Bengaluru
- ▲ NALCO has firmed up a ₹300 bn expansion plan by FY30 its first major capex in recent times; includes setting up a ₹170 bn aluminium smelter-capacity
- A BPCL boosts its capital spending by 42% to ₹185 bn in 2025-26, with significant investments in refining, marketing, and petrochemicals
- ▲ Uflex to invest 7.5 bn on new Mexico unit & a recycling plant at Noida
- ACME Solar plans ₹170 bn capex by 2026 for renewable expansion

 Co has secured grid connectivity for 4430 MW of under construction capacity
- A Som Distilleries to set up greenfield brewery, distillery and manufacturing capacity for ₹6 bn in UP

INTERNATIONAL UPDATE

Action at the White House



- US President, Trump signed an executive action imposing a 25% tariff on all imports from Mexico and most goods from Canada, along with an additional 10% tariff on Chinese goods
- Announced plans to impose a 25% tariff on all foreign steel and aluminium imports, effective March 12, 2025
- Trump also plans new auto tariffs by April 2, targeting imports that make up half of the US auto market
- US administration to charge Chinese-owned cargo ships as well as third-country flagged vessels built in China, \$1 mn or more per port-of-call in US
- Trump pulls the plug on military aid to Ukraine
- White House on 5th Mar announced a one-month exemption from newly imposed 25% tariffs on vehicle imports from Mexico and Canada

Reaction

- China has announced fresh 10-15% duties on several US agricultural and food products, set to take effect from March 10
- Canada to impose 25% tariffs on \$107 bn worth of U.S. goods
- India plans to cut tariffs on 30 products to avoid US reciprocal duties

INTERNATIONAL UPDATE

Warren Buffett calls Trump's tariffs a tax on goods, says "the tooth fairy doesn't pay 'em!"

Punitive duties could trigger inflation and hurt consumers



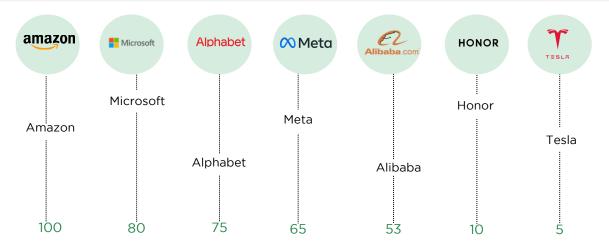
- ▲ Major shift in BP's investment strategy; cutting its RE investments by more than \$5 bn annually and redirecting funds to boost oil and gas spending to \$10 bn per year
- ▲ SoftBank Vision Funds post \$2.3 bn investment loss in Q3FY25; significant shift from previous two quarters, which saw gains
- ▲ Nissan to call off \$60 bn merger talks with Honda, raising concerns over its own turnaround

Nissan aims to layoff 9,000 employees

- ▲ Bank of England cut its interest rate by 25 bps

 This is third cut in six months
- ▲ Japan's 10-year JGB yield hits 1.5%, highest since 2009 In Feb, Yen appreciated 3.1% against USD
- ▲ Apple announces \$500 bn commitment in the US over the next four years

Tech Giants' Al Investments announced in \$bn



- ▲ DeepSeek offers 75% discount on its reasoning model during off-peak hours; new R2 model to release before May
- ▲ Tencent releases Hunyuan Turbo S to rival DeepSeek as competition heats up in China; claims it to be faster than Deepseek
- ▲ China's SASAC urged central state-owned enterprises to enhance quality of listed cos, improve market cap management, support value investments
- ▲ Chinese animated movie "Ne Zha 2" becomes the highest-grossing animated film globally, earning \$2 bn in 33 days
- ▲ China announced significant bank recapitalization plan; involves injecting at least \$55 bn into China's largest banks, with potential to reach up to \$138 bn

INDIA ECONOMIC DATA

Economic Indicator	Jan'25	Dec'24	Jan'24
WPI inflation (in%)	2.3	2.4	0.3
CPI inflation (in%)	4.3	5.2	5.1
Core Sector Growth (in%)	4.6	4.0	4.2
Trade Deficit (in bn\$)	23.0	21.9	17.5
Air Passenger Traffic (mn)	14.6	14.9	13.1



Forex Reserves continued to decline from a high of \$705 bn in Sep'24, largely due to RBI's interventions to stabilize the rupee

Economic Indicator	Feb'2 5	Jan'25	Feb'24	МоМ	YoY
Composite PMI	58.8	57.7	60.6	1.9%	-3.0%
GST Collection (in ₹tn)	1.8	2.0	1.7	-6.1%	9.1%
AVG USD INR	87.0	86.2	83.0	0.9%	4.9%
Forex Reserves (US\$ bn)	638.7	630.6	619.0	1.3%	3.2%

^{*}All the numbers are rounded to a single decimal place

AEQUITAS: WHAT'S TRENDING







Aequitas's take on Gold: Immortal Asset







Siddhartha: Why is the Indian Market Falling?







<u>Indian companies vs Global peers.</u> An eye opener!







Siddhartha's take on re-entering Indian market

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